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Pelsue is introducing a new product for the safety of aerial lift operators.

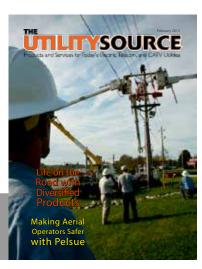
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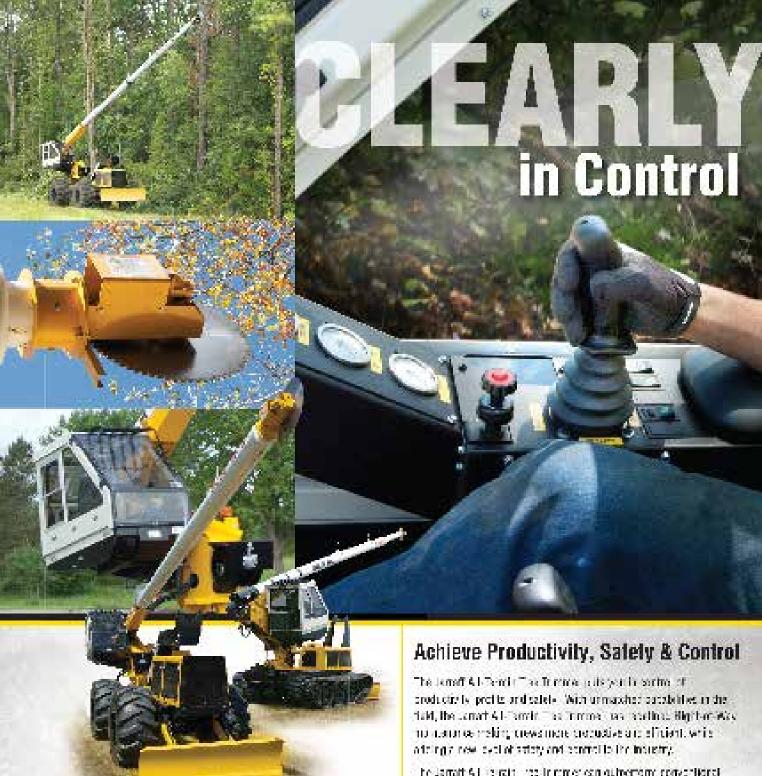
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If it happens at night...

...Ît happens with GOLIGHT!!



# Our New Promise: Every Issue Better Than The One Before

As editor, I am excited to tell you about the changes that we have in store for The Utility Source. We have recently launched a multi-phase plan to further improve the design, organization, content and delivery of our magazine both online and in print.

The first phase of this plan is a redesign of the website. This will include the development of exclusive online content, some of these features will include: how-to videos, instructional and educational offerings as well as designing a user friendly interface.

Coinciding with this digital overhaul is a reorganization of the information you are now holding in your hands. We have introduced departments into the magazine making it easier to find the information that you care about quickly and easily.

I want your help with the improvement of the next phase. We are on the search for industry voices who can speak with authority on topics covered in our various departments including Safety, Tools and Equipment, Fleet Management, Education and Certification just to name a few.

If you would like to contribute your knowledge as we work to move into the next phase, please submit your ideas to me at: brandon@tipsmag.net.

This is the second of eleven issues to be published this year. Be sure to check out our editorial calendar for a list of our upcoming topics.

Our goal is to become the premier publication serving Power, Telecom, CATV utilities and associated contractors.

I look forward to having you along with us for the ride.

Brandon Greenhill

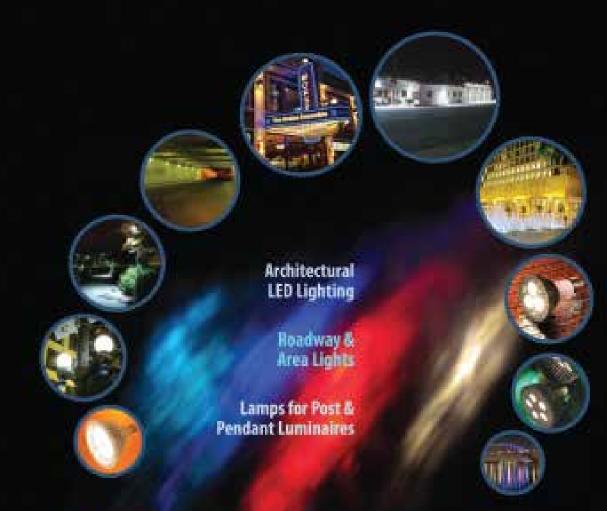
Editor, The Utility Source

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## Out With the old, In with the New!





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# **Innovative Products** For Life On The Road



The Netbook Desktop secures your netbook computer at your fingertips. Rotates with an ergonomic tilt. Locking down the netbook is a snap with quick release handle for securing and removing the computer. Adjustable fit for most netbooks on the market.

- •Works with existing Jotto Desk mounts as an alternative to the standard desktop - This is not a complete mount. For a netbook desktop on a complete mount, simply exchange the standard desktop for the netbook desktop in the shopping cart, or call us toll free at 1-866-587-4661.
- Quick handle release
- Adjustable fit for your Netbook
- •Only fits netbooks up to 10.25" wide, for wider laptops use standard desktop

For over eight years Console Vault has created specialized Vehicle Gun Safes for law enforcement officials and others looking to equip their vehicles with the finest in protection and security.

Featuring Console Vault's superior fivepoint locking system and a high-security barrel lock with an optional keyless combination lock, each gun safe receives the finest attention to detail by our expert craftsmen. Made of 12-gauge cold-rolled plate steel and refined with welded tabs and notch seams, the gun vault is the preferred automotive safe for thousands of law enforcement and government officials from around the world. And as with



every Console Vault product, each Vehicle Vault is proudly made in the United States.

The safe discretely fits inside the existing consoles of most trucks, SUVs and more. With the gun safe installed and the console lid closed, the vault remains completely hidden from view. The safe is only exposed when the console itself is opened, preventing you from attracting attention to your valuables.

The Console Vault gun safe requires absolutely no modification to your vehicle's console and assembly takes less than ten minutes. Your original console can open and close just as it normally would, yet with the vehicle safe in place your belongings are now treated with the security and safety they deserve.

Console Vault has recently made the best design improvement since the vault was developed, the "Triple Guard Lock System" which incorporates a latch design similar to the pins in bank vault doors which greatly increases overall security.

This design also has a front channel which incorporates the lid into the body of the Console Vault, which eliminates all stress off the physical lock itself. This is the greatest, most secure product Console Vault has ever made.



Keeping your truck organized can be a never ending task. With all the clutter from all the the extra things, that tend to be tossed underseat or behind the seat, it always seems you need extra truck storage.

Embraced by truck owners from all walks of life, the **DU-HA** has thousands of happy pickup truck owners utilizing a convenient truck storage solution. Designed for maximum storage in confined spaces, the Du-Ha has

room to store anything from your power tools, tow ropes and tie down straps for contractors, to fishing rods, guns, ammunition and rain gear for the outdoorsman. Of course all pickup truck owners have their own assortment of hats, gloves, jacks, first aid kits, etc. that could use a proper storage space as well. Depending on your pickup truck cab style, you will have either underseat storage or behind the back seat storage.

We found this review from a happy Du-Ha owner, check it out!

The Du-Ha truck storage bins are quick and easy to install, requiring no tools or drilling. Simple tie straps utilize the seat belt anchors and secure your Du-Ha in place. Most states recognize the storage bin as a legal gun case and padded inserts are provided to cradle 2 to 4 rifles, depending on your truck's configuration. Some units have a seat lock available for additional secure storage. Constructed of heavy duty polyethylene these storage units are virtually indestructible and will last for as long as you own your truck.



truck bed. The need for a product that makes any loading or unloading product has never been greater. Trucks are getting bigger so it makes it harder for putting cargo in or taking it out of the trucks. With the Jotto Cargo Slide truck slide out, it minimizes the effort and makes any job easier.

- •Load Heavy Cargo Fast with a Truck Bed Slide Whether you're at work or play, it's always better when you can cut back on downtime from tedious tasks such as loading or unloading a cargo truck. Why risk injury on heavy cargo by reaching in to pull out heavy objects, or climbing in and out of the box to retrieve them when you can stay safely on the ground with the cargo slide tray to quickly and easily slide the cargo out? It only makes sense to simplify effort. Remember, safety is key.
- •Tough Long-lasting Durable Construction
  The Jotto Cargo Slide tray is constructed of tough anodized aluminum and depending on the model will haul between 600 to 1000 pounds. So not only is the truck tray rugged enough to make your life easier, but it will do so for years and due to it's really strong construction will outlive your truck. Also, when you change or update your truck; if the bed is similar the slide can be reinstalled in the new one. It won't matter if you throw items into the back tray or set ex-

tremely heavy cargo on it, the roll out mechanism will work with the same applied minimal effort every time. In tests four large men have sat on the slide and a smaller person has pulled the unit out with one hand.

#### • Easy Do-it-Yourself Installation

Even if you're not mechanically inclined, the Jotto Cargo Slide truck bed slideis do-it-yourself friendly. There are easy to read installation instructions with the order, and ships with a standard courier. You just provide the plywood floor or buy the optional interlocking, snap-fit aluminum decking. As an added bonus for storage, there are optional snap in/snap out cargo baskets for the back and sides for more carrying capacity.

#### Most Practical Best Dressed Truck

With the Jotto Cargo Slide truck bed slide, you'll have the best utilized and dressed truck bed on the road. Live, work, play. It's all better achieved with the Jotto Cargo Slide, and puts "Life at your Fingertips."

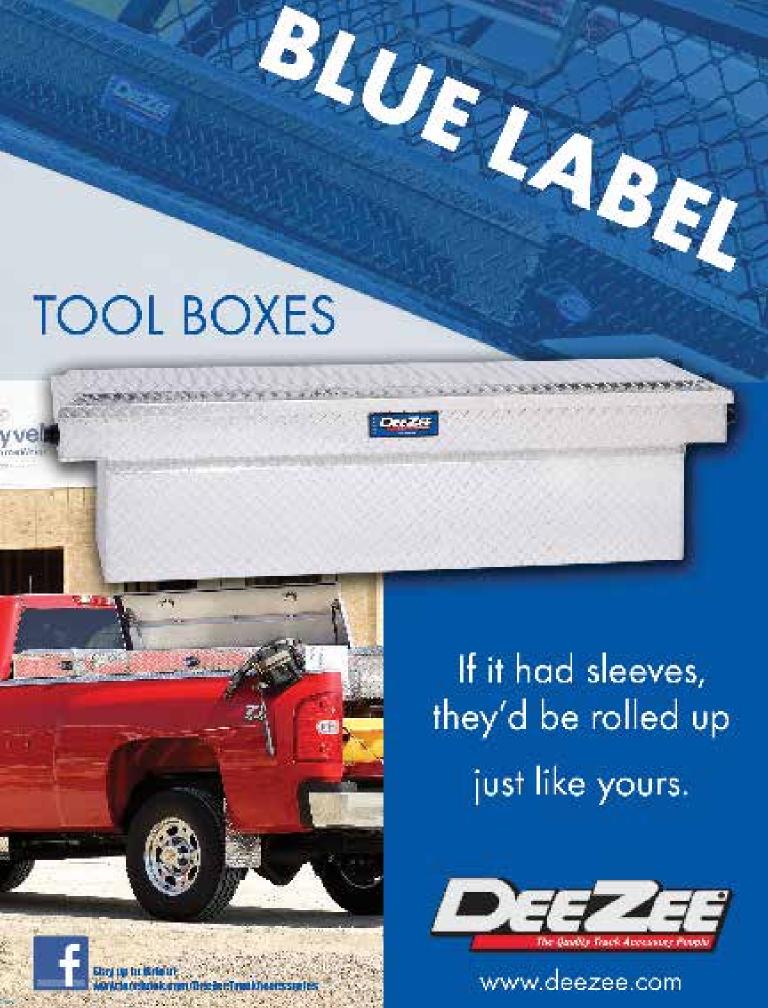
This is a website owned and operated by Diversified Products USA, which operates a variety of on-line stores. Our business serves customer from both Canada and the USA. Our Canadian customers are serviced by us and all products are shipped from our Red Deer warehouse.

Our USA customers orders are dropped shipped from the factory or Master Distributors warehouses.

#### From the desk of the President

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When working in aerial lifts, safety is a major concern.

Keep your lift operators safe and in compliance. Regulations require the use of fall protection by all aerial lift and work platform operators\*. With multiple operations during the day, lift operators may forget to re--attach their safety harness lanyard to the boom anchorage. Now there is an easy solution....

#### Lanyard Attachment Alert:

- •New from Pelsue, the Vert-Alert™ is an integrated warning system that alerts operators of aerial lifts to attach their safety harness lanyard prior to elevating the lift. If the safety harness is not attached to the provided anchorage, a high decibel verbal message states, "Warning, fall protection not connected!" whenever the "UP" or "DOWN" controls are activated.
- •Additionally, if the lift operator disconnects his fall protection lanyard, the Vert-Alert™ will announce with the same warning message, "Warning, fall protection not connected!".
- •An optional feature will interrupt the "UP" control and prevent the lift from being elevated until the safety harness lanyard is attached.

#### Descent alert:

- •Job sites can be noisy and with many aerial lifts operating quietly on DC power, it is not always noiceable to those on the ground that a lift is descending. The Pelsue Vert-Alert™ sounds a high decibel verbal message, "WARNING, AERIAL LIFT DESCENDING!" whenever the "DOWN" control is activated.
- •To avoid nuisance alarms, there is a 3 second delay that allows repositioning without alarm activation.

#### Data logging:

•The Pelsue Vert-Alert™ system has a data-logger that will record the number of times the lanyard at-

tachment alarm was activated. The Vert-Alert™ will also record the date and time of connect and disconnects of the lanyard, as well as the number of up and down motions. This information will help to identify operations outside of standard operating procedures.

- •Data can be downloaded from a USB port to a PC in order to statistically analyze the safety performance of the operators or operational history of the equipment.
- \*OSHA issued over 8,500 citations in the last three years associated with improper use,

or lack of use of fall protection equipment. The Pelsue Vert-Alert™ is a simple and effective system to warn the operator if they are not attached to the anchorage, which will help improve operator safety and OSHA compliance.

Easily installed on new and existing equipment by competent Installers.

#### Made in the USA

The TA Pelsue Company is a trusted engineering and manufacturing firm that provides customized and off the shelf construction support equipment. For over 45 years our products have set the standard for value and real world durability for Utilities, Municipalities and contractors that prefer to get what they pay for-quality. For more information, please visit our website www.pelsue.com or contact us directly at 800-525-8460.





Terex Utilities now offers the multi-control X-Boost™ as an option for Terex® Commander 4000 digger derricks. The optional X-Boost system activates increased hydraulic power to give Terex digger derrick operators increased load handling and lifting capacity within a 10-ft radius. The X-Boost can be installed at the factory on new, or retrofitted with a manufacturer's kit on to existing, Terex Commander 4000 models.

On a Terex digger derrick equipped with X-Boost, a sensor monitors the truck's boom angles. When the boom reaches proper elevation, a sensing switch on the system adjusts pressure to match the lift cylinder pressure to the load. This pressure adjustment allows the machine to handle loads within a 10-ft radius from the centerline of the truck's rotation.







# MOLYKOTE® BRAND PRODUCT FROM DOW CORNING LUBRICATES 'THE COLDEST JOURNEY' TRANS-ANTARCTIC EXPEDITION

A Molykote® specialty lubricant from Dow Corning is heading to the Antarctic on a record-breaking expedition during extreme polar winter temperatures. Molykote® 55 O-Ring Grease was selected by "The Coldest Journey" expedition team members as they bid to complete the first-ever trans-Antarctic crossing during the polar winter.

The product was chosen because of its ability to meet the challenges of equipment reliability in extreme environments. The expedition team of five people will cover 2,000 miles – mostly in darkness, at temperatures as low as -89.9°C (-129.8°F). In total, the team will spend an estimated six months – March 31 through September 31 – on the ice.

The anticipated challenges of the polar winter required the team to conduct extensive research and testing to identify supplies and equipment that would work



best under the demanding environmental conditions. A specialty device manufacturer recommended Molykote® specialty grease to meet the need for a lubrication solution for O-ring applications. As a result, the expedition leader, British explorer Sir Ranulph Fiennes, contacted Dow Corning.

"The Molykote® brand offers a range of products that meet needs for severe-duty performance in harsh environments and across wide temperature ranges, and we were happy to be approached by The Coldest Journey based on a third-party endorsement of our products' performance," said Phil Grellier, Global Marketing Manager for Dow Corning Industrial Assembly and Maintenance Solutions. "I spoke with Sir Ranulph about Molykote® silicone greases and their many applications. We were honored by the opportunity to be a part of this historic expedition and happy that Molykote 55 O-Ring Grease will be making the journey with Sir Ranulph's team."

Based on high-performance silicone oil and a lithium-soap thickener, Molykote 55 O-Ring Grease is known for excellent reliability and durability in extremely cold applications. Molykote 55 O-Ring Grease

is being relied upon to provide effective lubrication at the numbing-cold temperatures the team will experience. The specialty lubricant is expected to provide dynamic lubrication for mission-critical rubber-to-metal seals with excellent elastomer compatibility, corrosion protection and high oxidation resistance. It slightly swells rubber O-rings to help ensure positive lubrication and sealing.

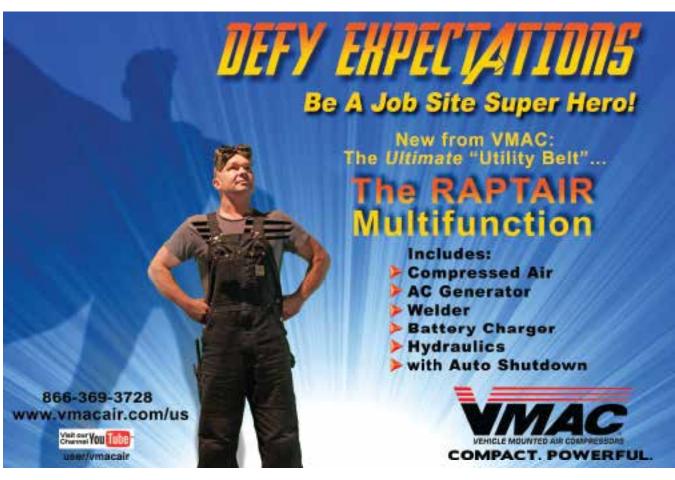
The Dow Corning product began its journey on December 6, when the expedition members and more than 100 tonnes of specialist equipment set sail from London. They are en route from Cape Town, South Africa, to Antarctica by ship, having departed on January 7. During the six-month crossing, the expedition team will use a two-man ski unit and a Mobile Vehicle Landtrain (MVL). They also will collect key scientific data to further understanding of the effects of climate

change and to advance other important areas of research. In addition, they aim to raise US\$10 million for Seeing is Believing, an international initiative that raises funds to prevent and treat avoidable blindness.

For more information on how Molykote® brand Smart Lubrication™ solutions can help meet tough challenges in extreme environments, visit molykote.com.

For more information about the trans-Antarctic expedition, visit the coldestjourney.org.









### Quality Transmission Components Announces the Donation of Components for ASABE 1/4 Scale Tractor Competition

North Dakota State University "Bison Pullers" ASABE Team is the recipient of the donated components

Quality Transmission Components (QTC) announces the donation of various industrial automation components to the North Dakota State University ASABE (American Society of Agricultural and Biological Engineers) student team, enabling the students to better compete against other Universities in this internationally recognized engineering competition.

"We welcome the opportunity to support up and coming engineers in these types of engineering competitions. The students not only put to use the engineering skills that they will need when they enter the workforce, but they also learn about teamwork and invaluable communication skills, which are sometimes overlooked in a technical education," said Brian Pengel, Assistant Vice President & General Manager at Quality Transmission Components.

#### **Positive Impact**

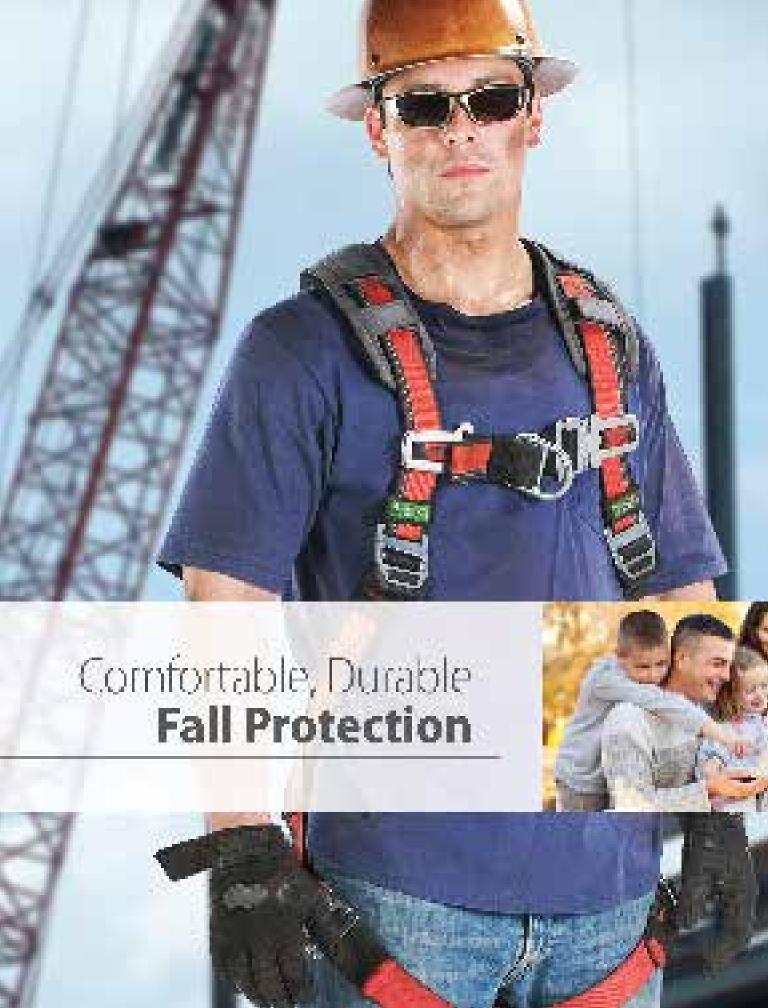
The students at North Dakota State University in Fargo, North Dakota, will benefit from the team building that a competition like the ASABE ¼ Scale Tractor requires. With Quality Transmission Components donating these components, the students can avoid spending their time on fundraising, resulting in more time being spent refining their designs and preparing their written reports.

#### **About Quality Transmission Components**

Quality Transmission Components is committed to delivering the highest quality industrial automation products in North America from stock. All of the products offered have 3D CAD models available for immediate download at www.qtcgears.com. Founded in 1993 as a division of Designatronics, Inc., Quality Transmission Components is a leader in the supply of power transmission components designed for use in industrial automation applications. The company offers a wide range of products including gears, pulleys, belts, chains, sprockets, tensioners and other related power transmission components, each in various sizes and styles to allow you the ultimate flexibility in your design.

For more information on Quality Transmission Components (QTC), visit www.qtcgears.com.

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# Guidelines For Using Consecutively Numbered Tags In A Random Manner

Most utilities map their systems. Most utilities mark their poles. After that the similarities across utilities end.

by Richard W. Hannah, General Manager, Premax



It is fair to say that the pole numbers utility personnel have devised over the last eighty years are made up of a "code" in which information is placed on the pole by means of a (perhaps uniquely shaped) pole tag, letters, and numbers (or a combination of all three). This information can range from the very simple – say a number for each pole assigned starting with the number "1" and proceeding until all poles are numbered – to the complex – where each pole carries in its code that pole's location, class and size, ownership, and date set.

Until very recently all of the information placed on the pole has been intelligent information, that is, information that means something. For instance, a pole tag showing ownership would have either the name or initials of the utility that owned the pole marked on it. More abstract codes, using letters and numbers (or other symbols, such as phase Ø), would encode information that directly referred to something known and tangible: a map coordinate, a compass direction, a transformer, a switch, etc. Hence a pole number might seem to be abstract, yet in reality the code 19W52S simply refers to the pole as being 19 units (poles, perhaps), West of a substation and 52 units South. Or it might be "T5S6," encoding information about a Transformer and a Switch.

#### The Technology Factor

The advent of GPS and the expanded use of IT have changed the way utilities map and mark utility infrastructure of all types (not just poles). The ability of utility field personnel to determine accurately their longitude and latitude with a relatively inexpensive device has made it easy for them to locate themselves and physical plant on a well-drawn map.

Most utilities using GPS are also using computers in the field. The use of computer databases has given utility workers the ability to have more and better information at their fingertips – information on the physical plant, a work order, a customer or whatever.

The use of computer databases has also brought about a revolution in pole marking. Instead of a pole marking system that encodes "intelligent" information right on the pole in the field, a new type of pole marking system has emerged. In this new pole marking system the intelligent information – the data – is in the computer, and the number actually on the pole is just a unique identifier or pole ID. The Pole ID number is a physical tag on the asset (pole, transformer, whatever), attached in a permanent way, ensuring that each marked asset has its own number.

By adding a new field – the Pole ID – in the database record of the pole and its attachments, this unique number connects the intelligent information in the computer with the physical asset in the territory – out there in the field.

The simplified database shown below displays the "intelligent" information, the pole's class, size, its material, treatment, etc. – along with its previous pole number – the one assigned to it in the past. The first field in each of the two records shown here is the new Pole ID number – a random, yet unique number. In this case it is a five-digit number:

Pole ID	Pole Number	Size	Class Material	Treatment
12789	19W52S	46 6	Cedar	Penta
10988	20W53S	40 6	So. Yel. Pine	CCA

#### **Intelligent Marking System Solution**

In order to facilitate an intelligent marking system, Premax has developed Smart Grid Tags™. Smart Grid Tags create the physical link between a utility's computer database and its asset in the field. Randomly numbered, Smart Grid Tags provide each utility asset with a unique ID number, a "license plate," if you will, allowing utility personnel to mark poles without having to worry about marking in sequential order. A lineman merely takes a tag out of inventory and



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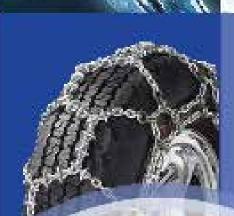
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affixes it to the pole, records its Pole ID in the database and moves on to the next task.

Since these consecutively numbered tags (applied in a random manner) do not contain duplicate numbers, there is no possibility that any two poles will have the same number. It does not matter if a tag is lost or damaged. You have merely lost the cost of the tag (pennies) – you have not compromised the system, nor have you had to figure out a way to number a new pole between pole 55 and pole 56 (no more improvised solutions like 55-1/2 or 55.5).

Each assigned, unique number can be stored in a digital database along with all the other data pertinent to that asset. Again, since there are no duplicate Smart Grid Tags, no assets will ever have the same number. This fact also allows multiple crews to work simultaneously in different locations to mark an entire service territory in record time. The project manager simply gives each team the tags it will need and off to work they go.

In addition, by using single tags that are embossed with consecutive numbers utilities save the labor and money associated with other pole marking systems – systems where field personnel have to assemble a unique number from individual, single or slide-in tags.

#### The Test of Time, Weather & Effectiveness

Embossed aluminum Smart Grid Tags are lightweight, environmentally friendly and highly resistant to UV radiation and other weather conditions. They actually outlast the pole in many



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cases. Aluminum is extremely reactive, when exposed to air aluminum rapidly becomes covered with a tough, transparent layer of aluminum oxide that resists further corrosion. Items made of aluminum do not tarnish or rust, and a given volume of aluminum weighs less than one-third as much as the same volume of steel. Aluminum has a high strength-to-weight ratio and becomes stronger and retains its toughness as it gets colder. Aluminum is highly resistant to corrosion in salt water as well.

Embossing adds another level of effectiveness to this marking system. Embossing makes Smart Grid Tags easy to read from almost any angle. When aluminum is embossed it is pressed between two dies, a male and a female, so that the characters end up being raised toward the reader of the tag. The embossed tag looks clean and sharp, with each character having a uniform look. When aluminum is stamped, however, the characters are merely mashed or cut into the aluminum with a male die only. The stamped tag is somewhat harder to read, and the characters are not as uniform.



No other label, decal or sign can match the combined economy, durability and legibility of an embossed aluminum pole tag. The combination of the intelligent marking system, the aluminum material and embossed characters results in unmatched marking accuracy.









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The Citizens Utility Board (CUB) will issue its first-ever report card on electric competition, and alert consumers about troubling reports of potentially fraudulent telephone and door-to-door marketing in Chicago neighborhoods.

http://www.citizensutilityboard.org/

A study by customer satisfaction researcher J. D. Power and Associates has found business customers ranked Georgia Power highest in the South region among large utilities in its 2013 Electric Utility Business Customer Satisfaction StudySM released Feb. 13. http://www.georgiapower.com/

Dominion Voltage Inc. has been awarded a patent for technology that enables electric utilities to plan, manage and validate voltage conservation for grid optimization. The title of the patent from the U.S. Patent and Trademark Office is "Voltage Conservation Using Advanced Metering Infrastructure (AMI) and Substation Centralized Voltage Control."

http://www.dvigridsolutions.com/

Northwest Energy Efficiency Alliance (NEEA) has published the first two in a series of reports that will impact the future of residential energy efficiency in the Northwest. The Residential Building Stock Assessment (RBSA) is a comprehensive research study of energy consumption in more than 1,600 Northwest residential buildings. It will establish a regional baseline for single-family, manufactured and multi-family homes that will inform the region's future energy planning efforts.

http://www.neea.org/CBSA

Recently a Los Alamos National Laboratory quantum cryptography (QC) team successfully completed the first-ever demonstration of securing control data for electric grids using quan-

tum cryptography. The demonstration was performed in the electric grid test bed that is part of the Trustworthy Cyber Infrastructure for the Power Grid (TCIPG) project, set up under the Department of Energy's Cyber Security for Energy Delivery Systems program in the Office of Electricity Delivery and Energy Reliability. http://www.lanl.gov/



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